PARTNER BRIEF: DELL TECHNOLOGIES

Hybrid and Multi-Cloud Automation with Dell

Morpheus quickly turns VMware, Nutanix, Microsoft, Dell, and other on-prem infrastructure into an easy to consume self-service private cloud while also extending control over AWS, Azure, GCP, and other public clouds.



Moving faster than the competition is critical, but unfortunately, managing on-prem hypervisors, public clouds, container platforms, and infrastructure automation technologies can be a lot for IT teams to take on.

Morpheus is a unified self-service platform born to simplify the consumption of hybrid clouds, container clusters, and infrastructure automation technologies.

- For IT Ops, we orchestrate and automate handoffs between tools plus centralize governance of hybrid clouds.
- For **Developers**, we enable self-service provisioning of app environments on-demand in any cloud via GUI, API, or IaC.
- For **Finance**, we consolidate and optimize cloud costs while enabling robust reporting and analytics for showback.
- For MSPs and SIs, we provide a secure multi-tenant portal for private, public, and managed cloud service brokering.

Named as a Leader by Gartner, Forrester, ISG, GigaOm, and other analysts, Morpheus has the highest capability scores and peer reviews in the field.

- Deploy in hours, not months
 Quickly unify the tools you already own with codeless integrations into dozens of third-party technologies
- Eliminate cloud, vendor, and tool lock-in
 100% agnostic and open to eliminate silos. Orchestrate
 VMware, Red Hat, HashiCorp, etc., from a single portal.
- Reduce tool sprawl and avoid the DIY trap
 Skip the pain of vRealize Automation, or brittle frameworks
 made up of hundreds of Terraform and Ansible scripts.





Turn PowerEdge, PowerFlex, VxRail, and other platforms into private or hybrid clouds.

- PRIVATE: VMware, Nutanix, Microsoft, Kubernetes, KVM, OpenStack, Bare Metal, ++
- PUBLIC: AWS, Azure, GCP, Oracle, IBM, Alibaba, DigitalOcean, ++

80+ other integrations for time to value in under 1 hour

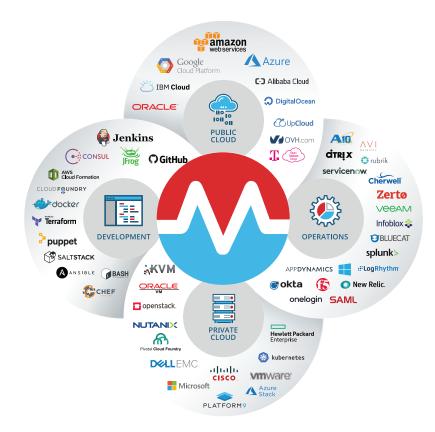
- TRIGGER: GUI, API/CLI, ServiceNow, Jenkins, ++
- CONTROL: Active Directory, Okta, SAML, OneLogin, ++
- PROVISION: Terraform, ARM, CloudFormation, HELM, ++
- CONNECT: Infoblox, BlueCat, SolarWinds, NSX, ACI, ++
- **CONFIGURE**: Ansible, Chef, SaltStack, Puppet, vRO, ++
- OPERATE: Rubrik, Zerto, Veeam, AppD, Splunk, ++
- SCALE: F5, Citrix, A10, ALB, ELB, Scale Sets, ++

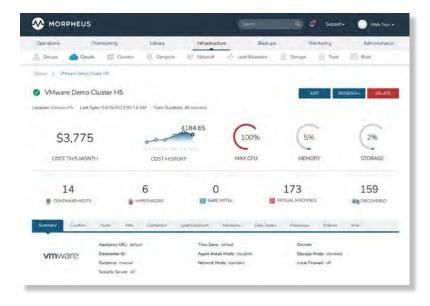
Endless possibilities with an extensible architecture and plug-in framework.

Why is Application-Centric Orchestration so important?

Self-service provisioning is at the heart of Cloud, DevOps, and Morpheus, but we go beyond to manage the full cloud application lifecycle in a unified platform.

- Analytics: reduce cloud costs by 30% with discovery and guided rightsizing
- Governance: assure control with finegrained RBAC and policy enforcement
- Automation: enable CI/CD with integration into DevOps toolchains
- Production: support day-2 ops like monitoring, logs, backup, and scaling





Modernize applications and accelerate your journey

Everyone is at a different stage of Cloud maturity, but with Morpheus, you can get to the next level with less effort and less disruption while also bringing Dev and Ops teams closer together.

- REHOST: Optimize utilization and compare costs of cloud options
- **REPLATFORM:** Simplify deployment of new application components
- REBUILD: Architect multi-cloud blueprints for continuous delivery

